



HEALTHCARE EXECUTIVE FORUM, INC. (HEF)

The Western New York Chapter of the American College of Healthcare Executives (ACHE)

2018 Q3 NEWSLETTER

From Our Leader

Quarterly message from the chapter leader.



Dear Colleagues,

Happy summer 2018! The first half of 2018 has been a great success with programs aimed at engaging and re-engaging the local HEF/ACHE membership and potential members while contributing to professional development. We are grateful to everyone who has been involved either in organizing and/or attending these events.

One key focus of Q2 was the development of Inclusion & Diversity Committee (I&D) with the goal of improving diversity in the composition of HEF membership to have a true representation of healthcare leaders in our chapter that represents the community we serve. In the coming weeks, we will continue to solicit the interest of our colleagues in the mental/behavioral health, developmental disability & social services sectors to become involved.

As outreach efforts continue, we strongly encourage current members who have not renewed their membership for 2018 to please consider doing so as soon as possible to prevent your membership from lapsing while taking advantage of all the outstanding opportunities ACHE membership affords.

Our annual "HEF Summer Networking Event" is scheduled for Thursday July 19th at the Marcy Casino located in Delaware Park. As always, this will provide yet another great opportunity for networking. Complimentary food and beverages will be served. Coming up later in the fall are other impactful programs with interesting topics relevant to today healthcare challenges such as Patient Safety Summit with opportunities for Continuing Education credits among others.

As you notice, there is truly a lot going on in 2018 and the extent of our success as chapter is dependent on your active involvement. So I encourage you to take advantage of all the educational & networking opportunities.

Thank you.

Best Wishes,

Momba C Chia, MHA

In this Issue

From Our Leader	1
Article of Interest	2
<ul style="list-style-type: none"> Increase in Healthcare M&A Activity Continues in 2018 IHI Publishes Guide for Providing Safe Home Healthcare 	
National News	4
FACHE	6
Upcoming Event	8
<ul style="list-style-type: none"> [6.0 ACHE Face-to Face Education Credits Event] Health Care in 2018: What's Next? 	

Chapter Officers

President:

Momba Chia, MHA

Immediate Past President:

Sudha Bommidi, MBA, CPHQ, CMRP, CSSBB, FACHE

Treasurer:

Rachael Nees, MBA, FACHE

Secretary:

Brittney Merritt, MHA

Regent:

Frank B. Panzarella Jr., FACHE

Healthcare Executive Forum, Inc. (HEF)

Email info@hefny.ache.org

Website <http://hef.ache.org/>

LinkedIn <https://www.linkedin.com/groups/4410582/profile>

Facebook <https://www.facebook.com/HEFWNY>

Articles of Interest

Articles about leadership/management from ACHÉ.

Increase in Healthcare M&A Activity Continues in 2018

The number of hospital and health system partnership transactions continues to climb, with a total of 50 transactions announced in the first half of 2018, according to a recent analysis by Kaufman Hall.

Activity remains particularly strong among not-for-profit hospitals and health systems, with 16 of 21 transactions announced in the second quarter involving acquisitions by such organizations, compared to five transactions by for-profit acquirers. When combined with first-quarter results, more than 76 percent of deals announced in the first half of 2018 involve not-for-profit acquirers, while less than 24 percent involve for-profit acquirers.

“Not-for-profit hospital and health system leaders nationwide are moving aggressively to broaden their organizations’ base and expand their presence, extending capabilities across larger geographies in order to address continued uncertainty in the industry,” said Anu Singh, managing director at Kaufman Hall. “Partnerships provide them the size and enhanced positioning within their markets to help ensure that these legacy organizations can continue their missions of providing vital care in the communities they serve.”

Here are four additional findings from the report:

- Two transactions announced in the second quarter are among larger organizations with revenues between \$500 million to \$1 billion.
- Three transactions announced in the second quarter involved religious-affiliated organizations acting as acquirers, and one involved a religious-affiliated target.
- Three transactions involved academic health systems acquiring other organizations.
- Three deals involved less than fully integrated transactions with the establishment of management services agreements.

—Adapted from “[Hospital Merger and Acquisition Activity Continues to Rise, According to Kaufman Hall Analysis](#),” Kaufman, Hall & Associates, July 12, 2018.

IHI Publishes Guide for Providing Safe Home Healthcare

Millions of people are recovering from acute illness or coping with chronic conditions in their own homes, but their care may not always be delivered under the safest of conditions, according to a new report from the Institute for Healthcare Improvement.

Care in the home is increasing due in part to rising healthcare costs, an aging population, patient preference and advances in technology that allow for some complex care to be administered locally.

Home care has its advantages—including greater autonomy for care recipients, lower risk of certain complications (such as sleep disruption) and lower costs—but IHI cautions that in order to achieve these benefits, healthcare providers must be cognizant of risks of harm in the home setting as well. Potential issues include injuries due to physical hazards or medical equipment, pressure injuries, infections, poor nutrition, adverse events related to medication or other treatment, potential abuse or neglect, and healthcare worker burnout.

To help promote safe, person-centered care in the home, IHI's report outlined the following five guiding principles:

1. Self-determination and person-centered care are fundamental to all aspects of care in the home setting.
2. Every organization providing care in the home must create and maintain a safety culture.
3. A robust learning and improvement system is necessary to achieve and sustain gains in safety.
4. Effective team-based care and care coordination are critical to safety in the home setting.
5. Policies and funding models must incentivize the provision of high-quality, coordinated care in the home and avoid perpetuating care fragmentation related to payment.

As the numbers of people receiving care at home continue to increase, we hope this report will serve as a useful reference for those committed to building on that foundation,” said Tejal K. Gandhi, MD, CPPS, chief clinical and safety officer for IHI.

—Adapted from “[Health Care Services At Home Outpacing Attention To Safety](#),” by Joanna Clark, Institute for Healthcare Improvement, July 16, 2018.

National News

Are You Leading for Safety?

Healthcare leaders are guided by the highest calling—to care for those who entrust their care to us. This means that we must keep our patients and workforce safe. Improving healthcare safety requires leaders who are committed to take a stand.

That is why ACHE has partnered with the Institute for Healthcare Improvement/National Patient Safety Foundation Lucian Leape Institute and other safety experts to help healthcare leaders take a stand.

Join us and commit to leading for safety by signing the We Lead for Safety pledge online at ache.org/Safety. While you are there, you can find resources, tools, self-assessments and best practices to help your organization measure, build and sustain a culture of safety.

Maximize Your Leadership with ACHE's CareerEDGE

Are you taking advantage of your complimentary access to [ACHE's CareerEDGE](https://ache.org/CareerEDGE)? More than 4,300 of your fellow ACHE members have registered for this unique and interactive tool designed to support you in planning and managing your career. Early careerists and senior executives alike can use the tool to support their own career development as well as those they lead. CareerEDGE includes free assessments and tools to enhance your self-awareness as well as a comprehensive framework that makes it easy to map a plan to achieve your goals. Visit our [CareerEDGE webpage](https://ache.org/CareerEDGE) to login and explore CareerEDGE today!

Attend a Local Prep Course for the BOG Exam

A new review course is available to help ACHE Members prepare for the Board of Governors Examination. The *BOG Exam Prep: Brought to You by ACHE and Your Local Chapter* includes a thorough content review of the 10 knowledge areas addressed in the Exam, practice test questions and test-taking strategies. Participants may earn up to 12 hours of Face-to-Face Education credit when they complete the review course.

Three ACHE chapters recently piloted the *BOG Exam Prep*, and course revisions are being made based on participants' feedback. The national rollout for the course is planned for September 2018.

Members who would like to take the new review course through a local ACHE chapter should contact their chapter leadership to learn more and express their interest in preparing for the Exam.

BOG Exam Prep is also available as an On-Location Program. Contact Katherine M. Stack, FACHE, manager, program development, Division of Professional Development, at (312) 424-9304 or kstack@ache.org for more information.

Share Your Professional Announcements

Improve your visibility in the healthcare field and build your professional brand by sharing career updates with ACHE. Have you started a new job or been promoted recently? Are you planning to retire? If the answer is yes, then get yourself listed in the "On the Move" section of *Healthcare Executive* magazine! All you have to do is email the job title, organization and location of both your former and your new job, as well as a high-resolution headshot, to he-editor@ache.org.

Offering a Postgraduate Fellowship? ACHE Can Help

If your organization is offering a postgraduate fellowship for the upcoming year, we encourage you to add it to the Directory of Postgraduate Administrative Fellowships at ache.org/Postgrad.

As a healthcare leader, you know how crucial it is to attract and develop highly qualified professionals in your organization. Gain exposure and start attracting top-notch applicants by posting your organization's program on the [directory](https://ache.org/directory). You may add a new listing or update a previous one at any time by completing the [Online Listing Form](https://ache.org/directory).

Questions? Please contact Audrey Meyer, membership coordinator, Division of Member Services, at (312) 424-

9308 or email ameyer@ache.org.

ACHE Communities Can Enhance Members' Experience

ACHE offers four community groups that align with our members' professional backgrounds and commitment to diversity and inclusion. Encourage members in your area to join any of the communities that meet their professional needs and goals (pending satisfaction of eligibility requirements).

ACHE Forums: [Asian Healthcare Leaders](#) | [LGBT](#) | [Healthcare Consultants](#) | [Physician Executives](#)

Sign up today! Join or renew one or more of these groups for an annual fee of \$100 each in addition to your ACHE membership dues. All benefits are accessible online and include a quarterly newsletter, an exclusive LinkedIn Group and special designation in ACHE's online Member Directory.

Questions? Please contact Liz Catalano, marketing specialist, Division of Member Services, at ecatalano@ache.org or (312) 424-9374, or Erika Joyce, assistant director, Division of Member Services, at erikajoyce@ache.org or (312) 424-9373.

Forum Member Directory Connects Executives With Healthcare Consultants

The [Healthcare Consultants Forum Member Directory](#) is a resource for healthcare executives and organizations seeking the services of a healthcare consultant with a specific area of expertise.

Are you a healthcare executive searching for a consultant? The directory's robust search functionality can help identify ACHE Consultant Forum Members who may meet your needs.

Are you a consultant looking to gain visibility with decision makers? Join the [Healthcare Consultants Forum](#), and select your primary area of expertise now!

Are You Due to Recertify Your FACHE Credential in 2018?

Demonstrate your continued dedication and commitment to lifelong learning by recertifying your FACHE[®] credential. Login to my.ache.org to learn when you are due to recertify. Please submit this application no later than Dec. 31; include your Qualified Education credits and your community/civic and healthcare activities. For more information, please visit ache.org/Recertify.

You may also contact the ACHE Customer Service Center at (312) 424-9400, Monday–Friday, 8 a.m.–5 p.m. Central time, or email contact@ache.org.

FACHE

Fellow of the American College of Healthcare Executives

The Distinction of Board Certification

What is a FACHE?

FACHE is the Fellow of the American College of Healthcare Executives. When you become board certified in healthcare management as an ACHE Fellow (FACHE), you'll have the knowledge, skills and confidence to succeed.

Why should I become a FACHE?

Earning the distinction of board certification in healthcare management as a Fellow of the American College of Healthcare Executives (FACHE) signifies your expertise, experience and commitment to continuing education and professional development. Just as members of the medical staff are board certified, having the FACHE credential by your name indicates a level of achievement in the profession.

How can I become a FACHE?

Step 1: Meet the eligibility requirements.

Step 2: Submit your advancement application. Upon approval, you will have two (2) years in which you must take and pass the Board of Governors Exam.

Step 3: Prepare for your Exam.

Step 4: Register for the Exam and pay the \$200 Exam fee. Exam eligibility will be valid for the two year duration of the approved fellow application.

What are the eligibility requirements?

Fellow candidates must meet all of the following requirements prior to applying and sitting for the Board of Governors Exam:

1. Current Member with three (3) years tenure as an ACHE Member, Faculty Associate, or International Associate. Student membership does not count toward tenure.
2. Master's degree (or other post-baccalaureate degree). A copy of your diploma or final conferred transcript is required.
3. Currently hold an executive healthcare management position with a minimum of five (5) years of executive healthcare management experience. A copy of your job description, organizational chart and resume is required.
4. Demonstrate 36 hours of healthcare-related continuing education within the last three (3) years of submitting an application (12 hours must be ACHE Face-to-Face education).

5. Two (2) examples of community/civic activities AND two (2) examples of healthcare-related activities within the last three (3) years of submitting an application.
6. Two (2) references: One (1) Fellow reference (must be a structured interview), the second reference may be from a senior-level executive (VP or higher) in your organization, OR it may be from a second Fellow.
7. \$250 Application Fee (non-refundable).

*Your Fellow application will remain valid for two (2) years in which you must pass the Board of Governors Exam.

What are included in the **Board of Governors Exam**?

The Board of Governors Exam begins with a short biographical data questionnaire that takes approximately five minutes to complete. There are 230 questions—200 are scored and 30 are "trial", unscored questions. Candidates will have up to six (6) hours to complete the exam. Each question has four (4) possible answers, and a candidate's score is based on the number of scored questions on the examination. The "trial" questions do not affect a candidate's score—they are included so they can be evaluated for possible use as scored questions on future examinations.

There are ten core knowledge areas included in the exam: Business, Finance, Governance and Organizational Structure, Healthcare, Healthcare Technology and Information Management, Human Resources, Laws and Regulations, Management and Leadership, Professionalism and Ethics, and Quality and Performance Improvement.

Where **can I learn more about FACHE?**

To learn more about advancing your healthcare career and becoming a FACHE, please go to <https://www.ache.org/membership/credentialing/index.cfm>.

Upcoming Event

[6.0 ACHE Face-to Face Education Credits Event]

Health Care in 2018: What's Next?

Improve care for patients, improve the health of populations and reduce per capita health care costs — those are the goals of the Triple Aim, the landmark article published in 2008 to reform the U.S. health care system. A decade later, how are we doing as a nation and a region? And what does the future of health care look like? Those are the questions experts will answer during this all-day forum.

Friday, Oct. 26
8:30 a.m. – 4 p.m.

Templeton Landing
2 Templeton Terrace
Buffalo, NY 14202

KEYNOTE

Nancy H. Nielsen, MD, PhD
Senior Associate Dean for Health
Policy and Clinical Professor
University at Buffalo Jacobs School of
Medicine and Biomedical Sciences

MODERATOR

Larry Zielinski
Executive in Residence for
Health Care Administration
University at Buffalo
School of Management

EXPERT DISCUSSIONS

During four panel discussions, leaders from the following organizations will share their insights:

- **Health systems:** Catholic Health, Kaleida Health and Roswell Park Comprehensive Cancer Center.
- **Health plans:** HealthNow, Independent Health and Univera Healthcare.
- **Physicians:** Buffalo Medical Group, Jericho Road Community Health Center and UBMD Family Medicine.
- **Community advocates:** African-American Health Disparities Task Force, Erie County Department of Senior Services and Population Health Collaborative.

Earn 6.0 ACHE Face-to-Face Education credits by attending this program.
Advance registration required at tripleaim.eventzilla.net.

PRESENTED BY



Register Now at

<http://tripleaim.eventzilla.net>

2019-2020 RWJF Health Policy Fellows Program

Are you a mid-career health professional or a behavioral and social scientist with an interest in health and health policy?

Do not miss out on applying for the [2019-2020 RWJF Health Policy Fellows Program](#), the nation's most prestigious learning experience at the nexus of health, science, and policy.

Since 1973, this non-partisan fellowship has offered exclusive, hands-on policy experience with the most influential congressional and executive offices in the nation. Up to six awards of up to \$165,000 each will be made in 2019. *The fellowship requires a minimum commitment of 12 months in Washington, D.C.*

[Are you eligible? Learn more and register for the applicant webinar >](#)

Contact Us

Healthcare Executive Forum, Inc. (HEF)

Email us at info@hefny.ache.org

Website <http://hef.ache.org/>

