



HEALTHCARE EXECUTIVE FORUM, INC. (HEF)

The Western New York Chapter of the American College of Healthcare Executives (ACHE)

2018 Q1 NEWSLETTER

From Our Leader

Quarterly message from the chapter leader.



Greetings Colleague and Friends of HEF:

It is with great excitement & humility that I begin my role as our Chapter President during in this era of rapidly evolving changes in the healthcare environment. Many thanks and gratitude to the support I've received from the Immediate Past-President Sudha Bommidi & entire HEF Board membership during this transition.

2018 started off on a great note with our annual HEF Winter Networking event at Statler City Hotel which brought together our regions seasoned executives leaders, current members and prospective members. It provided a great opportunity to inter-

act and share ideas.

As the year unfolds, I'm excited to announce that we have planned well-tailored programs aim at augmenting the professional development for chapter members and the re-engagement/engagement of both inactive & active members respectively, as we work on implementing the national strategic plan of ACHE. Program for professional development includes Harvard Review Program with qualifying education credits; Board of Governors Exam study group for aspiring Fellow candidates and opportunity for discussion with executives.

While we are reaching out and communicating with chapter members on the importance of reinstatement, exciting programs forth coming which speaks to some of the evolving changes & how to succeed in challenging circumstances includes Health Systems for the Future with a nationally recognized guest speaker & our region's top executive leaders; Population Health; Summer Program and Fall Program in collaboration with HFMA & other local institutions.

These all can only be accomplished with your engagement and active participation in the chapter's activities either through planning, promoting, executing and/or attending HEF events. As we improve on our diversity & inclusion to be more inclusive of all healthcare providers, our focus this year will be integrating our behavioral health & social welfare colleagues to be engage as we all plan and improve the delivery of healthcare for our community and region.

As you notice, there is a lot going on in 2018 and I encourage you to take advantage of all the educational & networking opportunities.

Thank you!

Best Wishes,
Momba C Chia, MHA

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- The Health System of the Future

Chapter Officers

President:

Momba Chia, MHA

Immediate Past President:

Sudha Bommidi, MBA, CPHQ, CMRP, CSSBB, FACHE

Treasurer:

Rachael Nees, MBA, FACHE

Secretary:

Brittney Merritt, MHA

Regent:

Frank B. Panzarella Jr., FACHE

Healthcare Executive Forum, Inc. (HEF)

Email info@hefny.ache.org

Website <http://hef.ache.org/>

LinkedIn <https://www.linkedin.com/groups/4410582/profile>

Facebook <https://www.facebook.com/>

Articles of Interest

Articles about leadership/management from ACHÉ.

6 Key Healthcare Trends to Watch in 2018

Insurance Market Stability, With Some Exceptions

The healthcare reform strategy of Republicans going forward will likely be to focus on the states, granting them waivers to experiment with insurance programs and expand Medicaid coverage. That said, healthcare leaders are viewing 2018 as a year of greater insurance market stability. On the other hand, bad debt continues to climb, which means some healthcare leaders still face major financial threats.

Renewed Focus on Value-Based Care

CMS will likely continue to ramp up the Medicare Access and CHIP Reauthorization Act of 2015 that incents clinicians to take risks with alternative payment models. Private sector actions also appear to be expanding and accelerating the value-based payment movement, disrupting the status quo.

Continued Rise of Consumerism

To ultimately succeed, health leaders realize that they need to, above all else, excel at attracting and engaging patients, families, caregivers, and consumers. More and more, providers will work with patients, families and caregivers to develop approaches to more actively manage their health and healthcare.

Embracing Standardization and Waste Reduction

Healthcare leaders have a larger and more urgent financial imperative to identify and isolate wasteful practices, cost outliers and the root causes for inefficiencies. These efforts will rely heavily on having accurate and actionable data and analytics.

Increased Drug Market Competition

Congress and the FDA will continue to explore new initiatives designed to unleash more competition that can moderate drug price trends. Efforts could include developing more generics where competition is lacking, streamlining the generic drug approval process, eliminating loopholes that prevent the introduction of competitor drugs and promoting biosimilars.

Data Warehouse Growth and Strides in Interoperability

While providers wait for new interoperability provisions, they continue to build data warehouse systems, enhance data analytics, and train their workforce on IT-related competencies.

—Adapted from “[What To Watch In Health Care In 2018: Six Key Trends](#),” by Susan DeVore, *Health Affairs Blog*, Jan. 29, 2018.

CIOs Rank Most Overhyped IT Innovations

When it comes to emerging technologies, not every innovation will make their mark on healthcare in the long run. For instance, CIO members of the College of Healthcare Information Management Executives ranked blockchain technology as the most “overhyped” IT trend in a recent CHIME study, *Healthcare IT News* reports. Although blockchain technology aims to improve data integrity and advance data security, 48.2 percent of CIOs fail to see its transformative potential. Other “overhyped” trends, according to the survey, include:

- Cloud computing (23.2 percent)
- Machine learning (7.1 percent)
- Natural language processing (7.1 percent)

Instead, many healthcare organizations are focusing on trends that can make a tangible, positive impact. According to 50 percent of the CIOs surveyed, these promising innovations include Fast Healthcare Interoperability Resources and application programming interfaces. Additionally, 14 percent of CIOs said their organization has launched a dedicated IT innovation center and 25 percent said their health system has formed a partnership focused on innovation with a healthcare IT startup.

—Adapted from “[FHIR transformative, blockchain overhyped, CIOs say](#),” by Mike Miliard, *Healthcare IT News*, Jan. 19, 2018.

National News

Check Out ACHE's Enhanced Executive Coaching Directory

ACHE's Career Resource Center is pleased to bring you an enhanced version of the Executive Coaching Directory. Executive coaches offer personalized support to individuals pursuing professional growth. While ACHE is not endorsing the firms or individuals listed, we hope that our directory accelerates your research process as you assess the qualifications, practice methods and fees of an array of executive coaches. Not only does this upgrade provide a better experience for members seeking executive coaches, the coaches promoting their services benefit as well.

The new platform features include:

- Enhanced search capabilities for members seeking an executive coach. You can now search coach profiles based on location, area of expertise and more!
- Improved profiles, including the listed coaches' website, social media outlets and a professional headshot.
- Advanced technology that provides members and coaches with a more user-friendly experience.

Check out the [Executive Coaches Directory](#) today! If you have questions or need assistance, please contact us at coach@ache.org.

ACHE Senior Executive Program

ACHE's Senior Executive Program is designed for senior-level C-suite healthcare executives who strive to become visionary leaders. Past participants have included vice presidents, health system leaders, COOs, CMOs, CNOs and CFOs who aspire to become CEOs. The program's locations and dates are as follows:

- Chicago (June 11–13)
- San Diego (Aug. 20–22)
- Orlando, Fla. (Oct. 29–Oct. 31)

The Senior Executive Program is tailored for senior leaders, providing them with an opportunity to gain skills in decision making, problem solving and team building. Participants explore crucial topics impacting

the healthcare environment, how to lead an organization to success and ways to achieve lifelong learning goals. Enrollment is limited to 30 healthcare executives, and participants must attend all three sessions. A limited number of scholarships are available for qualified individuals. For more information, contact Catie L. Russo, program specialist, in ACHE's Division of Professional Development, at (312) 424-9362, or visit ache.org/SeniorExecutive.

ACHE Executive Program

ACHE's Executive Program is designed for the next generation of healthcare executives who strive to excel in management and achieve organizational excellence. Past participants have included mid-career executives or administrative directors, service-line leaders and department heads. The program's locations and dates are as follows:

- Chicago (June 11–12)
- San Diego (Aug. 20–22)
- Orlando, Fla. (Oct. 29–Oct. 31)

The Executive Program is tailored for mid-level managers, providing them with an opportunity to assess their skillsets in order to develop stronger leadership capabilities and prepare them for change within their organizations. Participants explore a wide range of topics essential to their professional career growth and their healthcare organization's advancement. Enrollment is limited to 30 healthcare executives, and participants must attend all three sessions. A limited number of scholarships are available for qualified individuals. For more information, contact Catie L. Russo, program specialist, ACHE's Division of Professional Development, at (312) 424-9362, or visit ache.org/Executive.

Board of Governors Exam Fee Waiver Campaign: March 1–June 30

The Board of Governors Exam fee waiver promotion for ACHE Members to save \$200 when they submit their Fellow application will take place between March 1 and June 30, 2018.

[Eligible members](#) must submit their completed Fellow application, \$250 application fee and [meet all requirements](#)—including the three years of ACE membership tenure and five years of executive-level healthcare management experience—by June 30 in order to receive approval to take the Board of Governors Exam. Pending application approval, ACE will waive the \$200 Board of Governors Exam fee.

ACE's Leader-to-Leader Program

When you share the value of ACE membership with your colleagues through encouraging them to join or advance to Fellow status, you can earn points to obtain rewards such as a gift certificate toward an ACE education program, a polo shirt, a backpack tote, a water bottle and an umbrella. If you sponsor three or more Members who successfully achieve Fellow status, you can even be entered into a raffle for a free registration to ACE's Congress on Healthcare Leadership.

Each time a person joins ACE or advances to Fellow status and lists your name as a sponsor on the application, you earn a point. The more points you earn, the more rewards you can receive. Points expire on Dec. 31 of the year following when they were earned (e.g., a point earned on Jan. 1, 2018, will expire on Dec. 31, 2019). You can check your available points and discount program coupon codes in the My ACE area of [ache.org](#). To ensure colleagues reference you, [referral cards are available](#) that you can pass out so you receive the credit you deserve.

When you help grow ACE, you make a strong statement about your professionalism and leadership in the healthcare field and also strengthen the organization.

For more information on the program, go to [ache.org/L2L](#).

ACE Member Communities Enhance Membership Experience

ACE offers four community groups that align with our members' professional backgrounds and commitment to diversity and inclusion. Make members in your area aware of these communities and encourage them to join one or more that meet their professional needs and goals (pending they meet the requirements).

ACE Forums: [Asian Healthcare Leaders](#) | [LGBT](#) | [Healthcare Consultants](#) | [Physician Executives](#)

Sign up today: Join or renew one or more of these groups for an annual fee of \$100 each in addition to your ACE membership dues. All benefits are accessible online and include a newsletter, an exclusive LinkedIn Group and special designation in ACE's online Member Directory.

Share Your Professional Announcements

Improve your visibility in the healthcare field and build your professional brand by sharing career updates with ACE. Have you started a new job or been promoted recently? Are you planning to retire? Let ACE know for a chance to be listed in the "On the Move" section of *Healthcare Executive* magazine! All you have to do is email the job title, organization and location of both your former and your new job, as well as a high-resolution headshot, to he-editor@ache.org.

ACE Call for Nominations for the 2019 Slate

ACE's 2018–2019 Nominating Committee is calling for applications for service beginning in 2019. All members are encouraged to participate in the nominating process. ACE Fellows are eligible for any of the Governor and Chairman-Elect vacancies and are eligible for the Nominating Committee vacancies within their district. Open positions on the slate include:

- Nominating Committee Member, District 2 (two-year term ending in 2021)
- Nominating Committee Member, District 3 (two-year term ending in 2021)
- Nominating Committee Member, District 6 (two-year term ending in 2021)
- Four Governors (three-year terms ending in 2022)
- Chairman-Elect

Please refer to the following district designations for the open positions:

- **District 2:** District of Columbia, Florida, Georgia, Maryland, North Carolina, Puerto Rico, South Carolina, Virginia, West Virginia
- **District 3:** Illinois, Indiana, Iowa, Kentucky, Michi-

gan, Minnesota, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

- **District 6:** Air Force, Army, Navy, Veterans Affairs

Candidates for Chairman-Elect and Governor should submit an application to serve that includes a copy of their resume and up to 10 letters of support. For details, please review the Candidate Guidelines, including guidance from the Board of Governors to the Nominating Committee regarding the personal competencies of Chairman-Elect and Governor candidates and the composition of the Board of Governors.

Candidates for the Nominating Committee should only submit a letter of self-nomination and a copy of their resume.

All correspondence should be addressed to Edward H. Lamb, chairman, Nominating Committee, c/o Julie Nolan, and the applications to serve and self-nominations must be submitted electronically to jnolan@ache.org and received by July 15, 2018.

The first meeting of ACHE's 2018–2019 Nominating Committee will be held on March 27, during the 2018 Congress on Healthcare Leadership in Chicago. The committee will be in open session at 2:45 p.m. During the meeting, an orientation session will be conducted for potential candidates, giving them the opportunity to ask questions regarding the nominating process. Immediately following the orientation, an open forum will be provided for ACHE members to present and discuss their views of ACHE leadership needs.

Following the July 15 submission deadline, the committee will meet to determine which candidates for Chairman-Elect and Governor will be interviewed. All candidates will be notified in writing of the committee's decision by Sept. 30, and candidates for Chairman-Elect and Governor will be interviewed in person on Oct. 25.

To review the Candidate Guidelines, visit ache.org/CandidateGuidelines. If you have any questions, please contact Julie Nolan at (312) 424-9367 or jnolan@ache.org.

2018 Fund for Healthcare Leadership

On behalf of the Fund for Healthcare Leadership, we thank all of our generous supporters for their commit-

ment to ACHE's mission to advance our members and healthcare management excellence. Over 2,800 outstanding individuals and organizations have joined our growing list of leaders who care. Among that distinguished group, Catholic Health Initiatives (Kevin E. Lofton, FACHE), John M. Hauptert, FACHE, HCA, John J. Lynch, III, FACHE, Memorial Hermann Health System (Charles D. Stokes, FACHE), Navicent Health (Ninfa M. Saunders, FACHE) and New York-Presbyterian (Michael J. Fosina, FACHE) opted to make an even bigger impact on the future of healthcare by committing to a major gift in 2017. Your commitment helps the Fund for Healthcare Leadership provide scholarships for ACHE's Senior Executive and Executive programs, as well as back the Thomas C. Dolan Executive Diversity Program. The Fund looks forward to more opportunities for outreach in 2018.

FACHE

Fellow of the American College of Healthcare Executives

The Distinction of Board Certification

What is a FACHE?

FACHE is the Fellow of the American College of Healthcare Executives. When you become board certified in healthcare management as an ACHE Fellow (FACHE), you'll have the knowledge, skills and confidence to succeed.

Why should I become a FACHE?

Earning the distinction of board certification in healthcare management as a Fellow of the American College of Healthcare Executives (FACHE) signifies your expertise, experience and commitment to continuing education and professional development. Just as members of the medical staff are board certified, having the FACHE credential by your name indicates a level of achievement in the profession.

How can I become a FACHE?

Step 1: Meet the eligibility requirements.

Step 2: Submit your advancement application. Upon approval, you will have two (2) years in which you must take and pass the Board of Governors Exam.

Step 3: Prepare for your Exam.

Step 4: Register for the Exam and pay the \$200 Exam fee. Exam eligibility will be valid for the two year duration of the approved fellow application.

What are the eligibility requirements?

Fellow candidates must meet all of the following requirements prior to applying and sitting for the Board of Governors Exam:

1. Current Member with three (3) years tenure as an ACHE Member, Faculty Associate, or International Associate. Student membership does not count toward tenure.
2. Master's degree (or other post-baccalaureate degree). A copy of your diploma or final conferred transcript is required.
3. Currently hold an executive healthcare management position with a minimum of five (5) years of executive healthcare management experience. A copy of your job description, organizational chart and resume is required.
4. Demonstrate 36 hours of healthcare-related continuing education within the last three (3) years of submitting an application (12 hours must be ACHE Face-to-Face education).

5. Two (2) examples of community/civic activities AND two (2) examples of healthcare-related activities within the last three (3) years of submitting an application.
6. Two (2) references: One (1) Fellow reference (must be a structured interview), the second reference may be from a senior-level executive (VP or higher) in your organization, OR it may be from a second Fellow.
7. \$250 Application Fee (non-refundable).

*Your Fellow application will remain valid for two (2) years in which you must pass the Board of Governors Exam.

What are included in the **Board of Governors Exam**?

The Board of Governors Exam begins with a short biographical data questionnaire that takes approximately five minutes to complete. There are 230 questions—200 are scored and 30 are "trial", unscored questions. Candidates will have up to six (6) hours to complete the exam. Each question has four (4) possible answers, and a candidate's score is based on the number of scored questions on the examination. The "trial" questions do not affect a candidate's score—they are included so they can be evaluated for possible use as scored questions on future examinations.

There are ten core knowledge areas included in the exam: Business, Finance, Governance and Organizational Structure, Healthcare, Healthcare Technology and Information Management, Human Resources, Laws and Regulations, Management and Leadership, Professionalism and Ethics, and Quality and Performance Improvement.

Where **can I learn more about FACHE?**

To learn more about advancing your healthcare career and becoming a FACHE, please go to <https://www.ache.org/membership/credentialing/index.cfm>.

Upcoming Event



THE HEALTH SERVICES ADMINISTRATION DEPARTMENT AT D'YOUVILLE COLLEGE IS HOSTING ITS 3RD ANNUAL CELEBRATION OF NATIONAL PUBLIC HEALTH WEEK

ORAL PRESENTATIONS

9 - 9:45 AM WORKING TO MINIMIZE THE EFFECTS OF LEAD ON LEARNING Leah Bartlo M. Ed.

Learning Disabilities Association of WNY

10 - 10:45 AM COMPUTATIONAL METHODS TO CHARACTERIZE AND TREAT DISEASE

Jim Schuler, Matthew L. Hudson*, Diane Schwartz, and Ram Samudrala. The Department of Biomedical Informatics, Jacobs School of Medicine and Biomedical Sciences, University at Buffalo

11 - 11:45 AM FARM TO SCHOOL NUTRITION EDUCATION: CULTIVATING COMMUNITY COLLABORATION

Kathleen Border, EdD, RDN, Dietetics Department, D'Youville, Mallory Hohl, MPH, Eat Smart New York Nutritionist, Cornell Cooperative Extension of Erie County, and Cheryl Thayer, MPA, Agricultural Economic Development Specialist Cornell Cooperative Extension Harvest NY

1:15 - 2 PM PREOPERATIVE PREDICTORS OF SUCCESSFUL WEIGHT LOSS OUTCOMES FOLLOWING LAPAROSCOPIC SLEEVE GASTRECTOMY: A RETROSPECTIVE SINGLE-CENTER STUDY

Nicole C. Scovazzo, MPASa, ^b, Dan K. Ramsey, PhD^b, Lisa Rafalson, PhD^b, Renee Cadzow, PhD^{a, b} ^{a, b} Department of Health Services Administration, D'Youville College; ^b Synergy Bariatrics, Erie County Medical Center Corporation, Buffalo, New York

2:15 - 3 PM INNOVATIVE PUBLIC HEALTH RESPONSES TO THE OPIOID CRISIS

Emma Fabian, MSW-Director of Substance User Health Policy, Evergreen Health Services and Keith Brown, MPH Director, Health & Harm Reduction, Katal Center for Health, Equity, and Justice

3:15 - 4 PM SOCIAL SUPPORTS AND DISASTERS: A NEW APPROACH TO PREPAREDNESS

Lauren Clay, PhD, MPH, Department of Health Services Administration, D'Youville College, Mia Papas, PhD, Director of Healthcare Outcomes, Christiana Care Health System

POSTER SESSIONS

12 - 1 PM CONCURRENT

WOMEN AND GIRLS WITH BLEEDING DISORDERS S.H. E. CLINIC

Laurie Reger, PT, MSHSA, Shilpa Jain, MD Pediatric Hematology/Oncology at The Hemophilia Center of WNY, Shaveta Malik, MD Obstetrics/Gynecology UBMD and The Hemophilia Center of WNY

USING MOTIVATIONAL INTERVIEWING TO PROMOTE AND ADDRESS HEALTH CONDITIONS

Clement Nsiah, MSc Population Health Collaborative, Karen Hall, MHA Population Health Collaborative, Michael MacLean, Ph.D. Buffalo State College, Psychology Department

EVOLUTION OF A COMMUNITY-ACADEMIC PARTNERSHIP: PATIENT VOICES NETWORK AND UNIVERSITY AT BUFFALO

Megan Crowley, MPA, University at Buffalo, Caroline Horrigan, BS, University at Buffalo, Laurene Tumiel-Berhalter, PhD, University at Buffalo, Steering Committee, Patient Voices Network

VETERAN INTEGRATIVE MEDICAL NEEDS

Michelle Alt, MA, Lisa Rafalson, PhD, Renee Cadow, PhD, Department of Health Services Administration, D'Youville College, Amy Nwora, PhD, OT, Health Professions Education, D'Youville College

**FOR MORE INFORMATION
AND TO REGISTER:
go.dyc.edu/hsa**



D'Youville

THE HEALTH SERVICES ADMINISTRATION DEPARTMENT
FEATURED PRESENTATION AND PANEL DISCUSSION

"The Health System of the Future"

Wednesday, April 11, 2018
4:30 - 7 pm
D'Youville College
Blue Lounge, College Center

SPONSORED BY:



Health Foundation
for Western & Central New York
Investing in Better Health for People and Communities



APPROVED FOR 1.5 HRS OF
ACHE FACE-TO-FACE CREDITS
American College of
Healthcare Executives
for leaders who care®
Approved for Category II Professional
Development Credits for PAs and NPs

KEYNOTE SPEAKER AND MODERATOR:



Josh Luke, Ph.D.
*FACHE Healthcare Futurist
Executive Edutainer,
Forbes Contributor,
Health-Wealth Founder,
Hospital CEO*

**FOR MORE INFORMATION
AND TO REGISTER:
go.dyc.edu/healthsys**

FEATURED GUEST PANELISTS



Jody Lomeo
*President and Chief Executive Officer,
Kaleida Health*



Nora OBrien-Suric, Ph.D.
*President, Health Foundation for Western
& Central New York*



Thomas Quatroche, Jr., Ph.D.
*President and Chief Executive Officer,
Erie County Medical Center*



CJ Urlaub
*President and Chief Executive Officer,
Mercy Hospital*

Contact Us

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