



HEALTHCARE EXECUTIVE FORUM, INC. (HEF)

The Western New York Chapter of the American College of Healthcare Executives (ACHE)

2017 Q2 NEWSLETTER

From Our Leader

Quarterly message from the chapter leader.

Our next event will be the annual “HEF Summer Networking Event”, which will take place on Thursday, July 20th at the Marcy Casino located in Delaware Park. Complimentary food and beverages; soda, wine and beer, will be available.

Don’t You wait. Don’t You Hesitate. Be a part of history and make history. RSVP TODAY @ <http://summer2017.eventzilla.net>

Upcoming Events

In mid-September, HEF will collaborate and be a co-sponsor with P2 for their semi-annual PHIP awareness seminar.

Title: The Invisible Story and Cost of Homelessness

Date: Tuesday, September 19th

Time: 10:00 a.m. to noon

Location: Templeton Landing, 2 Templeton Terrace, Buffalo, NY 14202

P2 is a well-established regional organization focused on health promotion through promoting education and clinical praxis. P2 has regional and nationwide recognition for their accomplishments.

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Chapter Officers

President:

Sudha Bommidi, MBA, CPHQ, CMRP, CSSBB, FACHE

Immediate Past President:

Vi-Anne Antrum, MSN, MBA, RN, NEA-BC, FACHE

President Elect:

Momba Chia, MHA

Treasurer:

Rachael Nees, MBA, FACHE

Secretary:

Brittney Merritt, MHA

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Other Important Professional Education Information

Registration is now open for the 15th Annual Advanced Emergency and Acute Care Medicine Conference, which will be held in Atlantic City, N.J., from September 12 to September 15, 2017. This conference will offer a complimentary one-day track for American College of Healthcare Executive (ACHE) members on Tuesday, September 13, 2017.

The Full Day ACHE Track is Co-sponsored by the ACHE NJ chapter, and is a qualifying event for face-to-face credits. Space is limited and will be available on a first come first serve basis.

The Executive Track course will be held from 8:30 a.m.— 4:30 p.m. and include topics such as:

- Disruptive Innovation
- Hospitalist Program Development
- Strategic Plans for Successful Operations
- ED Service Standards

More Information and registration can be found at www.bestemconference.com.

What's Next?

This fall will feature more educational events that are geared to meeting your professional needs. Become part of the action by bringing your leadership skills to the HEF Program Committee. A shout out to Patricia Siola for stepping up to the plate and joining the HEF Program Committee Team.

Don't just be a member of HEF. Become an ACTIVE PROUD member of HEF. Do the right thing NOW!

For further information contact:

Warren Marcus at wsmarcus@roadrunner.com or Gary Meyn at gmeyn@saveonsp.com

Best wishes,

Warren Marcus

Articles of Interest

Articles about leadership/management from ACHÉ.

Tapping Community Physicians for Innovation Ideas

Community physicians who work outside major medical centers represent a wealth of expertise that could guide innovation efforts, if mobilized, according to Adam O. Kadlec, MD, a board-certified urologist at Western Michigan Urological Associates. Kadlec provided tips to help inspire community physicians to get more involved in a recent blog for *NEJM Catalyst*.

Learn the process. “Many physicians are simply unaware that innovation is a process and that entrepreneurship is a discipline ... Teaching community clinicians that there is a process—and that they can play a part—is the first step toward engagement,” wrote Kadlec.

Look for meaningful partnerships. Many major healthcare and academic medical centers have launched innovation hubs in recent years. Community clinicians should be intentional about finding opportunities for innovation, and that may mean creating partnerships where innovation is already underway.

Network with like-minded physicians. Physicians who don’t have access to major medical innovation hubs can check out virtual opportunities, like online matching programs, and conferences, such as Medicine X and TEDMED, to network with other passionate clinicians.

—Adapted from “[Engaging Community Physicians in Innovation](#),” by Adam O. Kadlec, MD, *NEJM Catalyst*, April 26, 2017.

6 Tips for Working With a Poor Team Player

Working with someone who isn't a team player is not just frustrating, it can also negatively affect an entire group's performance, according to a recent Harvard Business Review article. Susan David, founder of the Harvard/McLean Institute of Coaching, and Allan Cohen, a professor of management at Babson College, provided the following strategies for working with someone who isn't a team player.

1. Avoid making assumptions. It may seem natural to jump to conclusions about the reasons behind someone's actions but, the truth is, you never really know why people do the things they do. Instead of assuming someone is a slacker or has a bad attitude, explore first.

2. Be open to talking. Rather than making accusations, ask friendly questions. Working with someone who isn't a team player is an opportunity to practice your leadership skills and gain others' perspectives.

3. Promote friendly group relations. Problems can arise when team members turn on a colleague who isn't pulling their weight. To foster cohesion and discourage ostracization, consider taking your colleague out to coffee or lunch with a few teammates.

4. Focus on the team's shared mission. When working with a poor team player, leaders should take the opportunity to "have a conversation with the entire team about what the group's shared vision should be and the best methods for getting there," according to David.

5. Define duties and deadlines. Sometimes, people who seem like poor team players are simply confused about what their role entails. Take time to review your expectations and your colleague's responsibilities, which eliminates ambiguity.

6. Play to your colleague's strengths. "People are highly motivated by not wanting to let their teammates down," says Cohen. "Get them into the game, and they'll go to great lengths to perform better for the team."

—Adapted from "How to Work with Someone Who Isn't a Team Player," by Carolyn O'Hara, Harvard Business Review, April 21, 2017.

National News

Articles about leadership/management from ACHE.

Introducing Executive Diversity Career Navigator! See It ... To Be It!

Specifically for diverse healthcare professionals, the **Executive Diversity Career Navigator** Version 1.0, which launched April 27, features an array of career development tools and resources (the vast majority are complimentary) designed to empower diverse healthcare professionals through every stage of their careers. Unlike any other career development website, EDCN features the “voice” of diverse senior-level healthcare executives, sharing the successful strategies they have developed through their unique career journeys. EDCN is a collaborative effort between the following healthcare organizations dedicated to advancing executive diversity:

- **American College of Healthcare Executives**
- **Asian Healthcare Leaders Forum**
- **Institute for Diversity in Health Management**
- **LGBT Forum**
- **National Association of Health Services Executives**
- **National Association for Latino Healthcare Executives**

We invite diverse healthcare executives to visit

edcnavigator.org, and let us know what you think! Please share news of this new resource with your diverse healthcare professional colleagues. We look forward to hearing from you.

The Thomas C. Dolan Executive Diversity Program—Now Accepting Applicants

Please help us spread the word about the open application period for the 2018 Thomas C. Dolan Executive Diversity Program (ache.org/ExecutiveDiversity).

During this year-long program, scholars benefit from specialized curriculum opportunities to develop strategies for successful navigation of potential career challenges and enhance executive presence, one-on-one interaction with a specially selected mentor, and participation in formal leadership education and career assessments. Enhanced self-awareness, critical leadership skills, and an expanded network of leaders will help prepare scholars to ascend to C-suite roles in hospitals, health systems and other healthcare organizations.

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Visit ache.org/ExecutiveDiversity for more information or to apply. If you have questions about the program, please contact Cie Armstead, director, Diversity and Inclusion, ACHE, at carmstead@ache.org or (312) 424-9306.

The Foundation of ACHE's Fund for Healthcare Leadership accepts donations to the Thomas C. Dolan Executive Diversity Program. Gifts—no matter the amount—help shape the future of healthcare leadership. Visit ache.org/ExecutiveDiversity to make your donation.

Run for ACHE Regent

ACHE is beginning the election process for new Regents to serve on its Council of Regents, the legislative body that represents ACHE's more than 40,000 members. Serving as an elected official is a unique opportunity that allows you to exercise your leadership ability, share innovative ideas and act on behalf of ACHE members.

All Fellows who wish to run for election must submit a letter of intent to elections@ache.org by Aug. 25. The letter of intent must include a current business title, business address, email

address and telephone number. If you submit your letter of intent and haven't received confirmation of its receipt by Sept. 1, contact Caitlin E. Stine, communications specialist, Division of Regional Services, ACHE, at (312) 424-9324 or cstine@ache.org.

Elections will be held in the following jurisdictions:

Alabama
Alaska
Colorado
Delaware
District of Columbia & Northern Virginia
Georgia
Hawaii/Pacific
Idaho
Kansas
Louisiana
Massachusetts
New Hampshire
Oklahoma
Oregon
Puerto Rico
Rhode Island
Texas—Northern
Utah

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Healthcare Consultants and Physician Executives Forum Education Programs

The Physician Executives Forum and Healthcare Consultants Forum provide added value to physician executive and healthcare consultant members via tailored resources to meet these groups' unique professional development needs. A one-day education program is a cornerstone benefit of both Forums that offers an affordable learning and networking opportunity. Dates and location for these programs are as follows:

2017 Physician Executives Forum Education Program

July 28

Grand Hyatt New York (held in conjunction with the New York Cluster)

New York

More details available at ache.org/PEProgram

2017 Healthcare Consultants Forum Education Program

Sept. 22

Hyatt Regency O'Hare

Chicago

More details available soon at ache.org/

HCFForum

Forum Member Directory Connects Executives With Healthcare Consultants

ACHE is pleased to announce its latest member benefit exclusive to Healthcare Consultants Forum members... **The [Healthcare Consultants Forum Member Directory](#)!**

The new [Healthcare Consultants Forum Member Directory](#) is intended to serve as a resource for healthcare executives and organizations seeking the services of a healthcare consultant with a specific area of expertise.

Are you a healthcare executive searching for a consultant? The Directory's robust search functionality can help identify ACHE Consultant Forum Members who may meet your needs.

Are you a consultant looking to gain visibility with decision makers? Join the [Healthcare Consultants Forum](#), and select your primary area of expertise now!

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Questions? Please contact Liz Catalano, marketing specialist, Division of Member Services, ACHE, at ecatalano@ache.org or (312) 424-9374 or Erika Joyce, CAE, assistant director, Division of Member Services, ACHE, at ejoyce@ache.org or (312) 424-9373.

Forum on Advances in Healthcare Management Research 2018 Proposals Open

The American College of Healthcare Executives would like to invite authors to submit proposals to present their research at the 10th annual Forum on Advances in Healthcare Management Research. This session will take place during ACHE's 2018 Congress on Healthcare Leadership, March 26–29. The senior author of each selected proposal will receive a complimentary registration to the Congress. Please visit ache.org/Congress/ForumRFP.cfm for the selection criteria and submission instructions. Submit your up-to-400-word abstract by **July 10**.

Deadline Approaching to Save \$200 on Board of Governors Examination Fee

ACHE is pleased to offer the Board of Governors exam fee waiver promotion to eligible

ACHE Members seeking to take the next important step for their healthcare management careers. Healthcare leaders who hold the prestigious FACHE® credential are recognized for their commitment to lifelong learning, competence and ethical decision making. *In fact, more than 75 percent of Fellows feel better prepared to handle the challenges of the evolving healthcare management landscape.*

Qualifying for the \$200 Exam fee waiver is easier than you think! Just follow these simple steps:

1. Go to ache.org/FACHE and click “Apply for Board Certification.”
2. Submit the application and \$250 application fee. Depending on your ACHE profile, many of the required fields may already be completed for you.

All required documents, including your application, fee and references, are due June 30 in order to qualify for the waiver.

Career Corner

Criteria for Understanding Employment Needs

In addition to the obvious factors, such as compensation and location, here are nine key potential criteria for better understanding your employment needs:

- My **primary responsibilities** should be ...
- The **organization's strengths/market position** should be ...
- My **bosses' style and approach** would ideally be ...
- The **culture of this organization** should be described as ...
- The **organization's core values** should be ...
- **Learning opportunities** should include ...
- The **opportunity for me to make an impact/difference** should be ...
- The **type of people I will work with** should include ...
- The job **positions me well for** ...

Source: Broscio, Michael A., CMF, "Push vs. Pull," Healthcare Executive, March/April 2012.

Event Highlights



1.
**WNY Roadmap for Interoperable Electronic Health Records
@ D'Youville
on April 7, 2017**

2.
**Financial Implications: The push from Inpatient to Outpatient
@ Templeton Landing
on June 20, 2017**

Upcoming Event

Healthcare Executive Forum, Inc. (HEF)

Presents

SUMMER NETWORKING EVENT

**At the Historical
Marcy Casino**

**Please bring friends and colleagues for food,
drinks, and great conversation.**

Thursday, July 20, 2017

6:00 - 8:00 PM

Marcy Casino

199 Lincoln Pkwy, Buffalo, NY 14222



RSVP TODAY @

<http://summer2017.eventzilla.net>

An Independent Chapter of



American College of
Healthcare Executives
for leaders who care®

Healthcare Executive Forum, Inc. (HEF)

Email: info@hefny.ache.org

Website: <http://hef.ache.org>



Contact Us

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